

# PUBLICATIONS

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## Publications in Refereed Journals

- Kragl, J. (2016). Relational Bonus Contracts vs. Rank-Order Tournaments with Envious Workers. *Journal of Institutional and Theoretical Economics*, 172(3), 417-453. DOI: 10.1628/093245616X14598620439030
- Kragl, J. (2015). Group versus Individual Performance Pay in Relational Employment Contracts when Workers Are Envious. *Journal of Economics & Management Strategy*, 24(1), 131-150. DOI: 10.1111/jems.12088
- Kragl, J. & Schöttner, A. (2014). Wage Floors, Imperfect Performance Measures, and Optimal Job Design. *International Economic Review*, 55(2), 525-550. DOI: 10.1111/iere.12060
- Kragl, J. & Schmid, J. (2009). The Impact of Envy on Relational Employment Contracts. *Journal of Economic Behavior and Organization*, 72(2), 766-779. DOI: 10.1016/j.jebo.2009.07.016

## Discussion Papers

- Bental, B. & Kragl, J. (2018). Output, Welfare, and Incentives in Economies with Other-Regarding Preferences. *Discussion Papers in Economics and Management*, No. 18-30. German Economic Association of Business Administration e.V.
- Kragl, J., Palermo, A., Xi, G. & Block, J. (2019). Family or Nonfamily? A Multitask Model on Manager Selection in Family Firms. Available at SSRN: <https://ssrn.com/abstract=3312142> or <http://dx.doi.org/10.2139/ssrn.3312142>. An earlier version is available as discussion paper No. 17-17 in the series *Discussion Papers in Economics and Management*, German Economic Association of Business Administration e.V.
- Gogova, M. & Kragl, J. (2013). Wage Bargaining when Workers Have Fairness Concerns. *Discussion Papers in Economics and Management*, No. 13-15. German Economic Association of Business Administration e.V.
- Kragl, J. (2012). Relational Incentive Contracts for Envious Workers. *Discussion Papers in Economics and Management*, No. 12-25. German Economic Association of Business Administration e.V.
- Kragl, J. (2011). Individual vs. Relative Performance Pay with Envious Workers and Non-verifiable Performance. *European Business School Research Paper Series*, No. 11-04

## **Working Papers**

- Kragl, J. & Nieken, P. The (Dis) Incentive Effect of Relative Pay Comparison: Experimental Evidence

## **Theses**

- Kragl, J. (2009). The Impact of Inequity Aversion on Relational Incentive Contracts. Dissertation at Humboldt-Universität zu Berlin (online publication)

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