

# PUBLICATIONS

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## **Working Papers:**

### **Articles under review**

Wuttke, D.A., Rosenzweig, E.D., & Heese, H.S. (2017). An Empirical Analysis of Supply Chain Finance Adoption.

Schmidt, C., Wuttke, D.A., & Heese, H.S. (2017). Public Reactions to Supply Chain Glitches.

### **Working papers**

Wuttke, D.A. (2017). Payment Terms under Supply Chain Finance are consistent with Social Comparison

Gernert, A.K., Wuttke, D.A., & Heese, H.S. (2017) Selecting Procurement Auction Mechanisms

### **Refereed Journals:**

Wuttke, D.A., Donohue, K., & Siemsen, E. (2017). *Initiating Supplier Development Projects: a Behavioral Investigation*. *Production & Operations Management*, accepted for publication

Wuttke, D.A. & Heese, H.S. (2017), *Two-dimensional cutting stock problem with sequence dependent setup times*. *European Journal of Operational Research*, accepted for publication

Grueter, R. & Wuttke, D.A. (2016). *Option Matters: Valuing Supply Chain Finance*. *International Journal of Production Research*, accepted for publication

Wuttke, D.A., Blome, C., Heese, H.S., & Protopappa-Sieke, M. (2016). *Supply Chain Finance: Optimal Introduction and Adoption Decisions*. *International Journal of Production Economics*, 178 (2016), May 2016, 72–81.

Schleper, M. C., Blome, C. & Wuttke, D.A. (2015). *The Dark Side of Buyer Power: Supplier Exploitation and the Role of Ethical Climates*. *Journal of Business Ethics*, forthcoming.

Wuttke, D.A., Blome, C., & Henke, M. (2013). *Focusing the Financial Flow of Supply Chains: An Empirical Investigation of Financial Supply Chain Management*. International Journal of Production Economics, 145 (2), October 2013, Pages 773—789.

Wuttke, D.A., Blome, C., Foerstl, K., & Henke, M. (2013). *Managing the Innovation Adoption of Supply Chain Finance — Empirical Evidence from Six European Case Studies*. Journal of Business Logistics, 34 (2), 148—166.

## **Conference contributions:**

### **Selected academic conference presentations**

POMS conference 2016, Orlando, FL, Wuttke, D.A., Rosenzweig, E.D., & Heese, H.S. *An Empirical Analysis of Supply Chain Finance Adoption*.

POMS conference 2016, Orlando, FL, Wuttke, D.A. & Heese, H.S. *Two-Dimensional Cutting Stock Problem with Sequence Dependent Setup Times: Heuristic, Lower Bound & Application*.

INFORMS annual meeting 2015, Philadelphia, PA, Wuttke, D.A., & Heese, H.S. *Cutting stock with sequence dependent set-up times: An application to a large scale industry problem*.

Behavioral Operations Conference 2015, Ithaca, NY, Wuttke, D.A., Donohue, K., & Siemsen, E. *Initiating Supplier Development Projects: a Behavioral Investigation*

POMS conference 2015, Washington, DC, Wuttke, D.A., & Heese, H.S. *Sequence Dependent Production Planning: An application to a large scale problem*

INFORMS annual meeting 2014, San Francisco, CA, Wuttke, D.A., Donohue, K., & Siemsen, E. *Initiating and Sustaining Supplier Involvement in Development Projects: Behavioral Aspects in Contract Design*.

POMS conference 2014, Atlanta, GA, Wuttke, D.A., Donohue, K., & Siemsen, E. *Initiating and Sustaining Supplier Involvement in Development Projects: Behavioral Aspects in Contract Design*.

POMS conference 2014, Atlanta, GA, Wuttke, D.A., Blome, C., Heese, H.S., & Protopappa-Sieke, M. *Supply chain finance and the role of organizational readiness*.

POMS conference 2014, Atlanta, GA, Schleper, M. C., Blome, C., & Wuttke, D.A.. *May the force be with you! Supplier Exploitation in the Viewpoint of Ethical Considerations*.

Workshop of the Max-Planck Institute for Mathematics in the Sciences, Wuttke, D.A., Donohue, K., & Siemsen, E. *Sourcing decisions under uncertainty*

INFORMS annual meeting 2013, Minneapolis, MN, Wuttke, D.A., Donohue, K., & Siemsen, E. *Carrot versus Stick: the Effectiveness of Contract Mechanisms on Incentivizing Supplier Innovation*.

MSOM conference 2013, Paris, France, Wuttke, D.A., Blome, C., & Chevalier, P. *On the mitigation of supplier squeezing: an inevitable collective action dilemma?*

POMS conference 2013, Denver, CO, Wuttke, D.A., Donohue, K., & Siemsen, E. *Carrot versus Stick: the Effectiveness of Contract Mechanisms on Incentivizing Supplier Innovation*.

POMS conference 2013, Denver, CO, Wuttke, D.A., Blome, C., & Chevalier, P. *How much supplier squeezing is too much?*

INFORMS annual meeting 2012, Phoenix, AZ, Wuttke, D.A., Blome, C., & Chevalier, P. *How much supplier squeezing is too much?*

EDSI conference 2012, Istanbul, Turkey. Wuttke, D.A. & Blome, C. *The Optimal Degree of Supplier Exploitation*.

EurOMA conference 2012, Amsterdam, Netherlands. Wuttke, D.A., Blome, C., & Protopappa-Sieke, M. *Optimal Decisions in the Innovation Adoption and Diffusion of Supply Chain Finance*.

Supply Chain & Finance symposium 2012, Zaragoza, Spain. Wuttke, D.A., Blome, C., & Protopappa-Sieke, M. *Optimal Decisions in the Innovation Adoption and Diffusion of Supply Chain Finance*.

POMS conference 2012, Chicago, IL. Wuttke, D.A., Blome, C., & Protopappa-Sieke, M. *Optimal Decisions in the Innovation Adoption and Diffusion of Supply Chain Finance*.

EDSI conference 2011, Wiesbaden, Germany. Wuttke, D.A., Blome, C., Protopappa-Sieke, M., & Henke, M. *Supply Chain Finance: A Multi-method Study from an Innovation Perspective*.

POMS conference 2011, Reno, NV. Wuttke, D.A., Blome, C., Protopappa-Sieke, M., & Henke, M., *Towards a Theory of Financial Supply Chain Management: Building Theory from 8 Cases*.

Supply Chain & Finance symposium 2011, Wiesbaden, Germany. Wuttke, D.A., Blome, C., Protopappa-Sieke, M., & Henke, M., *Managing the Financial Supply Chain: An Innovation Perspective on Supply Chain Finance*.

**Selected practitioner conference presentations (presenter underlined)**

TXF Trade & Treasury Germany 2016, Frankfurt, Germany. Wuttke, D.A. *Supply Chain Finance Onboarding Strategies*.

TXF Trade, FinTech & Treasury 2016, London, UK. Wuttke, D.A., Rosenzweig, E.D., & Heese, H.S. *An Empirical Analysis of Supply Chain Finance Adoption*.

TXF Trade and Treasury 2015, Frankfurt, Germany. Wuttke, D.A. *Which factors influence the timing of corporate SCF adoption?*

Trade & Treasury 2014, Munich, Germany. Wuttke, D.A., Henke, M. *How Are Companies Using Supply Chain Finance?*

Short-term Trade and Supply Chain Finance 2013, Munich, Germany. Wuttke, D.A., Henke, M. *Understanding the Interplay between procurement and treasury*.

**Webinars (presenter underlined)**

TXF Webinar 2015, London, UK. Wuttke, D.A., Henke, M. *Exploring and explaining the use of supply chain finance*